

# Local Market Update – January 2021

A Research Tool Provided by Montana Regional MLS



## Lake County

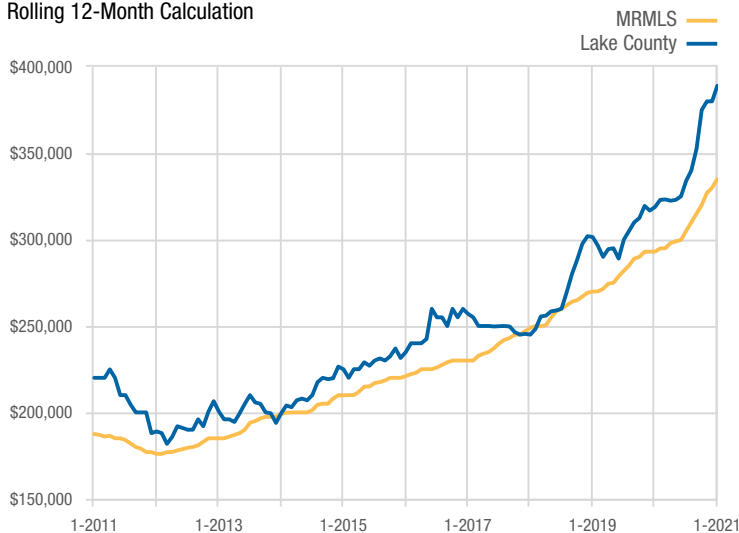
Single-Family Key Metrics	January			Year to Date		
	2020	2021	% Change	Thru 1-2020	Thru 1-2021	% Change
New Listings	30	23	- 23.3%	30	23	- 23.3%
Pending Sales	29	32	+ 10.3%	29	32	+ 10.3%
Closed Sales	25	31	+ 24.0%	25	31	+ 24.0%
Days on Market Until Sale	138	80	- 42.0%	138	80	- 42.0%
Median Sales Price*	\$287,000	<b>\$410,000</b>	+ 42.9%	\$287,000	<b>\$410,000</b>	+ 42.9%
Average Sales Price*	\$371,496	<b>\$473,371</b>	+ 27.4%	\$371,496	<b>\$473,371</b>	+ 27.4%
Percent of List Price Received*	94.2%	<b>98.1%</b>	+ 4.1%	94.2%	<b>98.1%</b>	+ 4.1%
Inventory of Homes for Sale	202	69	- 65.8%	—	—	—
Months Supply of Inventory	6.3	1.5	- 76.2%	—	—	—

Townhouse/Condo Key Metrics	January			Year to Date		
	2020	2021	% Change	Thru 1-2020	Thru 1-2021	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	1	—	0	1	—
Days on Market Until Sale	—	262	—	—	262	—
Median Sales Price*	—	<b>\$250,000</b>	—	—	<b>\$250,000</b>	—
Average Sales Price*	—	<b>\$250,000</b>	—	—	<b>\$250,000</b>	—
Percent of List Price Received*	—	<b>96.2%</b>	—	—	<b>96.2%</b>	—
Inventory of Homes for Sale	6	0	- 100.0%	—	—	—
Months Supply of Inventory	3.5	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

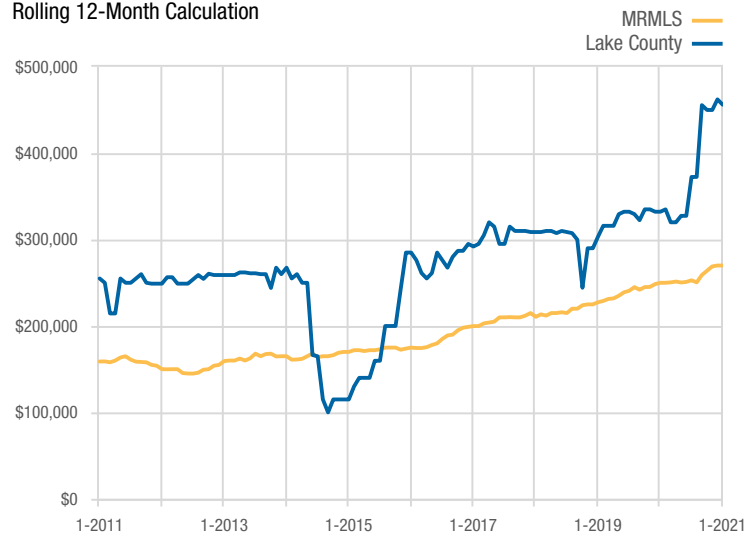
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Townhouse/Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of February 5, 2021. All data from Montana Regional MLS. Report © 2021 ShowingTime.